



Stepan Company is a global leader in providing sulfate-free ingredients for the personal care market.

What is "Sulfate-Free?"

"Sulfate-free" is a term that usually refers to anionic detergents that are not sodium lauryl sulfate (SLS) or sodium laureth sulfate (SLES). Stepan defines sulfate-free as containing no alcohol sulfate or alcohol ether sulfate, per INCI nomenclature.

Why are sulfate-free surfactants better for consumers?

Sulfate-free surfactants are generally milder to the hair and skin than SLS or SLES, which means that fresh hair color can last longer and skin may feel softer.

Are there any downsides?

Sulfate-free surfactants are known for being mild, but unfortunately they may not perform as well as their sulfate counterparts. Typically, sulfate-free surfactants do not foam as much as sulfate surfactants and may leave build-up in hair, and formulators may find that they have trouble thickening products containing sulfate-free surfactants.

Stepan offers several specialty surfactants that provide improved foaming and powerful thickening to build viscosity with sulfate-free ingredients, even glucosides!

How should a formulator choose a sulfate-free surfactant?

Each sulfate-free chemistry can offer unique benefits. Not sure where to start? Check out the flowchart on pages 19-20 of this brochure or contact a Stepan Technical Service representative in your region.



ALPHA-STEP® PC-48

Sulfate-free | Light and airy foam

INCI Name Sodium Methyl 2-Sulfolaurate and Disodium 2-Sulfolaurate

Appearance Clear Yellow Liquid

Actives 37-40%

Pour Point -5°C

Preservative None



Meets Whole Foods Market® Premium Body Care Standards

Rinses cleanly and easily

Soft skin after-feel



94% Bio-based
Readily biodegradable
No preservative



CleanGredients® listed Economical performance Hydrotropic properties

Scrub Me Sweetie

Water-Based Sugar Scrub Formulation No.1270

Meets Whole Foods Market® Premium Body Care Standards

Ingredient	% by weight	
STEPAN-MILD® GCC Glyceryl Caprylate/Caprate	5.00	STEPAN-MILD® GCC is used as a structuring agent
Shea Butter	0.40	to suspend the sugar
Soybean Oil	4.50	particles.
Fragrance	0.40	
ALPHA-STEP® PC-48	7.50	
Sugar	70.00	Due to the high sugar and low water content, a preservative is not required for this formula!



BIO-TERGE® AS-40 HP

Sulfate-free | Economical foamer

INCI Name Sodium C14-16 Olefin Sulfonate

Appearance Clear Amber Liquid

Actives 39% Pour Point -4°C Preservative None



Lots of cushiony lather Mild cleanser Won't strip natural oils



Never tested on animals Readily biodegradable No preservative



Flexible pH range
Economical performance
Hydrotropic properties

Premium Conditioning Sulfate-Free Shampoo

Formulation No.1258

Ingredient	% by weight	
PenCare DP 1015 Cationic Polymer (Penford)	0.08	"IID" and the total and the same of
BIO-TERGE® AS-40 HP	36.00 ———	"HP" products are preserved with excess sodium hydroxide,
AMPHOSOL® HCG Cocamidopropyl Betaine	12.00	offering the formulator flexibility to choose the final preservative. These surfactants require just a
STEPAN-MILD® L3 Lauryl Lactyl Lactate	0.50	small additional amount of citric acid to neutralize.
Hallstar® EGMS (Hallstar)	0.40	
NINOL® CAA Dimethyl Lauramide/Myristamide	1.80	NINOL® CAA builds viscosity without the
Fragrance	0.50	need for additional salt.
Moringa Oil	0.05	
Dow Corning® CE-1874 Silicone Polyether Microemulsion (Dow Corning)	2.00	



LATHANOL® LAL

Sulfate-free | Rich lather, pampered feel

INCI Name Sodium Lauryl Sulfoacetate

Appearance Free-Flowing White Powder/Flake

Actives 65% min.

Preservative None



Creamy, rich lather Moisturized after-feel Mild cleanser



86% Bio-based
Readily biodegradable
No preservative

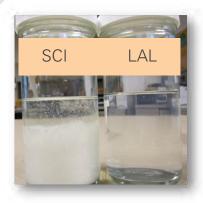


Easier to solubilize than isethionates
Create low-water products
Achieve water-white formulas

This Is My Natural Color

Naturally-Derived Color Care Shampoo

Formulation No. 1189



At this 6:2 LAL: CAPB* ratio, the resulting viscosity is 18,000 cps!



Ingredient	% by weight
LATHANOL® LAL Powder	6.90
AMPHOSOL® HCG-HP Cocamidopropyl Betaine	12.90
AMPHOSOL® 2CSF	
Disodium Cocamphodiproprionate	7.00
ALPHA-STEP® PC-48 Methyl Ester Sulfonate	780
STEPAN-MILD® GCC	7.00
Glyceryl Caprylate/Caprate	0.30

Better Solubility, Better Stability.

At a 6:2 Anionic:CAPB ratio, LATHANOL® LAL shows better phase stability than SCI* because LATHANOL® LAL is more soluble than SCI. Formulas containing LATHANOL® LAL and CAPB are homogeneous and likely to have less stability issues than those with SCI.

^{*}CAPB = Cocamidopropyl Betaine

^{*}SCI = Sodium Cocoyl Isethionate



STEPAN-MILD® SL3-BA

Sulfate-free | Mild co-surfactant

INCI Name Disodium Laureth Sulfosuccinate

Appearance Clear Liquid

Actives 32% Pour Point -3°C

Preservative Benzoic Acid



STEPAN-MILD® SL3-BA acts as a great co-surfactant in both traditional and sulfate-free formulations.



Mild cleanser
Suitable for low-irritation

products

Fragrance

Provides skin softness



55% Bio-based Vegetable feedstock



Easy handling and formulating Achieve water-white formulas Hydrotropic properties Globally-approved preservative

Deep Cleansing Moisturizing Hand Soap

with Oil Microcapsules Formulation No.1227

Ingredient	% by weight	
Carbopol ETD 2020 Acrylates/ C10-30 Alkyl Acrylate Crosspolymer (Lubrizol)	0.65	
Ethanol	0.75	
Versene 100 Tetrasodium EDTA (Dow Chemical)	0.10	
STEPANOL® WA-EXTRA PCK Sodium Lauryl Sulfate	30.00	
AMPHOSOL® HCG-HP Cocamidopropyl Betaine	6.00	
STEPAN-MILD® SL3-BA	2.00	CTEDANI MILI DRI I 2 provideo
STEPAN-MILD® L3 Lauryl Lactyl Lactate	0.70 —	STEPAN-MILD® L3 provides a soft, moisturized skin feel, even hours after application.
Microencapsulated Oil Blend (Hallsrest LTD)	0.30	Walnut shell powder is a
Lipo WSF 35/60 Walnut Shell Powder (Lipo Chemical)	0.80 —	natural alternative to plastic beads.

1.00

Performance Surfactant Blends

Both of these liquid products blend LATHANOL® LAL with another sulfate-free surfactant to provide easy formulating with extra sensory benefits.

STEPAN-MILD®LSB

Sulfate-Free | Foamy mildness

INCI Name Sodium Lauryl Sulfoacetate and Disodium Laureth Sulfosuccinate

Appearance Clear Liquid

Actives 25% Pour Point 3°C

Preservative Benzoic Acid



Creamy, rich lather

Moisturized skin after-feel

Mild cleanser



64% Bio-based Vegetable feedstock Biodegradable



Easy handling and formulating Achieve water-white formulas Globally-approved preservative

Self-Foaming Face Mask

Similar to a Korean Beauty Trend Product

Formulation No.1261

Ingredient	% by weigh	t
Keltrol® CG-SFT (CP Kelco)	1.00	
Pentylene Glycol	2.00	
NEOBEE® M-5 Cosmetic Caprylic/Capric Triglyceride	2.00	
dl-Menthol	0.20	
Titanium Dioxide 3328 USP BC (Princeton Chemicals, Inc.)	5.00	7
STEPAN-MILD® LSB	20.00 ——	\bigcirc
AMPHOSOL® HCA-HP		
Cocamidopropyl Betaine	10.00	STEPAN-MILD® LSB allows this clay-based
Polargel® NF BC 342 (Princeton Chemicals, Inc.)	11.00	mask to rinse cleanly
Salicylic Acid, USP Grade	1.00	while leaving skin feeling refreshed and
AE COSMOFLUOR® #61 (Princeton Chemicals, Inc.)	1.00	clean.

STEPAN-MILD® PCL

Sulfate-Free | An easy, mild clean

INCI Name Sodium Methyl 2-Sulfolaurate and Disodium 2-Sulfolauarte and Sodium

Lauryl Sulfoacetate

Appearance Clear, Light Yellow Liquid

Actives 23% Pour Point -5°C

Preservative CIT/MIT (Methylchloroisothiazolinone/Methylisothiazolinone)



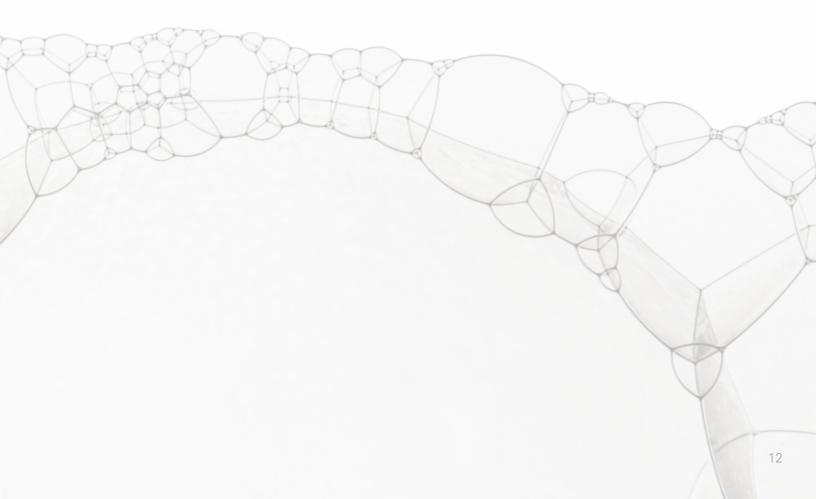
Creamy, rich lather Moisturized skin after-feel Rinses cleanly and easily



90% Bio-based Vegetable feedstock Never tested on animals



Easy handling and formulating Incorporate high oil loads Achieve water-white formulas





AMPHOSOL® CS-50

Sulfate-free | The anionic-like amphoteric

INCI Name Cocamidopropyl Hydroxysultaine

Appearance Clear Viscous Liquid

Actives 50% Preservative None



Meets Whole Foods Market® Premium Body Care Standards Non-irritating to eyes and skin Compatible with alphahydroxy acids



60% Bio-based Vegetable feedstock No preservative



Good foaming at high oil loads Compatible with anionics, nonionics, and cationics Achieve water-white formulas

Conditioning Anti-Dandruff Shampoo

Formulation No. 1210

Ingredient	% by weight	
Carbopol ETD 2020 Polymer (Lubrizol)	0.80	
Sodium Hydroxide (50% solution)	0.07	
STEPAN-MILD® PCL Performance Surfactant Blend	55.50	AMPHOSOL® CS-50 boosts
AMPHOSOL® CS-50	5.50 —	the foam in this shampoo while enhancing mildness.
STEPAN-MILD® L3 Lauryl Lactyl Lactate	0.50 —	STEPAN-MILD® L3 provides soft
N-Hance™ 3196 Cationic Guar (Ashland Inc)	0.15	conditioning to the
Dow Corning® 2-1491 Emulsion (Dow Corning)	3.30	hair and is a naturally- derived alternative to
Zinc Pyrithione (50% active)	2.00	silicones!

AMPHOSOL® CDB-HP

Sulfate-free | Gentle feel, powerful thickening

INCI Name Cetyl Betaine
Appearance Clear Liquid

Actives 30%
Pour Point -6°C
Preservative None



Meets Whole Foods Market® Premium Body Care Standards

Enhances mildness

Antistatic agent



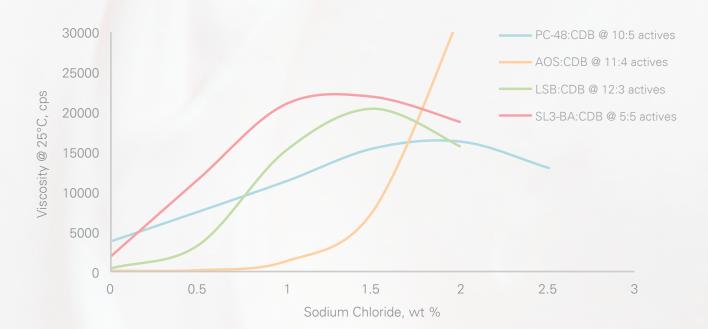
78% Bio-based
Readily biodegradable
No preservative



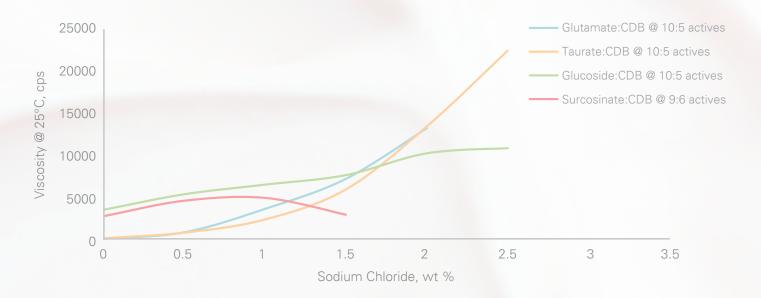
Easily thickens sulfate-free systems, even glucosides

Easy handling and formulating

Achieve water-white formulas



AMPHOSOL® CDB-HP can provide excellent thickening with almost every sulfate-free anionic surfactant in the Stepan portfolio, even methyl ester sulfonates such as ALPHA-STEP® PC-48.



AMPHOSOL® CDB-HP thickens tougher anionic surfactant formulas such as glutamates, taurates, and glucosides.

Abbreviation	Stepan Trade Name	INCI Name	
CDB	AMPHOSOL® CDB-HP	Cetyl betaine	
PC-48	ALPHA-STEP® PC-48	Sodium methyl 2-sulfolaurate (and) disodium 2-sulfolaurate	
AOS	BIO-TERGE® AS-40	Sodium C14-16 olefin sulfonate	
LSB	STEPAN-MILD® LSB	Sodium lauryl sulfoacetate (and) disodium laureth sulfosuccinate	
SL3-BA	STEPAN-MILD® SL3-BA	Disodium laureth sulfosuccinate	
Glutamate	PERLASTAN® SC (Schill + Seilacher)	Sodium cocoyl glutamate	
Taurate	HOSTAPON® CT (Clariant)	Sodium cocoyl methyl taurate	
Glucoside	GLUCOPON® 625 UP (BASF)	Lauryl glucoside	
Sarcosinate	MAPROSYL® 30-B	Sodium lauroyl sarcosinate	



NINOL® CAA

Sulfate-free | A superior, multifunctional amide

INCI Name Dimethyl Lauramide/Myristamide

Appearance Clear Liquid

Actives 100%
Pour Point 11°C
Preservative None



Meets Whole Foods Market® Premium Body Care Standards Mild aesthetics enhancer Soft skin after-feel



86% Bio-based Readily biodegradable No preservative



Thickens with little to no salt added Superior-performing amide Solubilizes fragrances



Starting Formulation



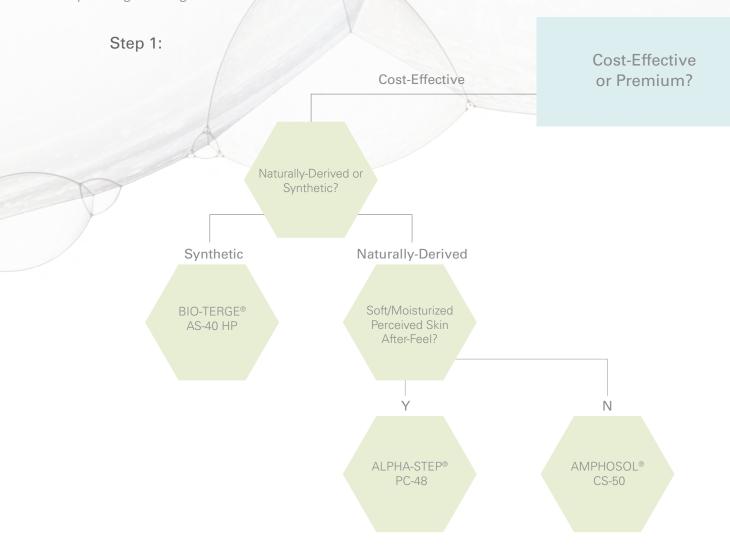
With NINOL® CAA

NINOL® CAA can be used in combination with betaines or other surfactants that carry small amounts of residual salt to build viscosity without requiring the addition of sodium chloride. Utilizing the multifunctionality of NINOL® CAA also eliminates the need for additional solubilizers.

NINOL® CAA is free of ethylene oxide (EO), so there is no concern for residual 1,4-dioxane. With NINOL® CAA, the resulting formulation has reduced actives and simplified ingredients along with improved foaming power and enhanced mildness.

Choosing the Right Sulfate-Free Ingredients

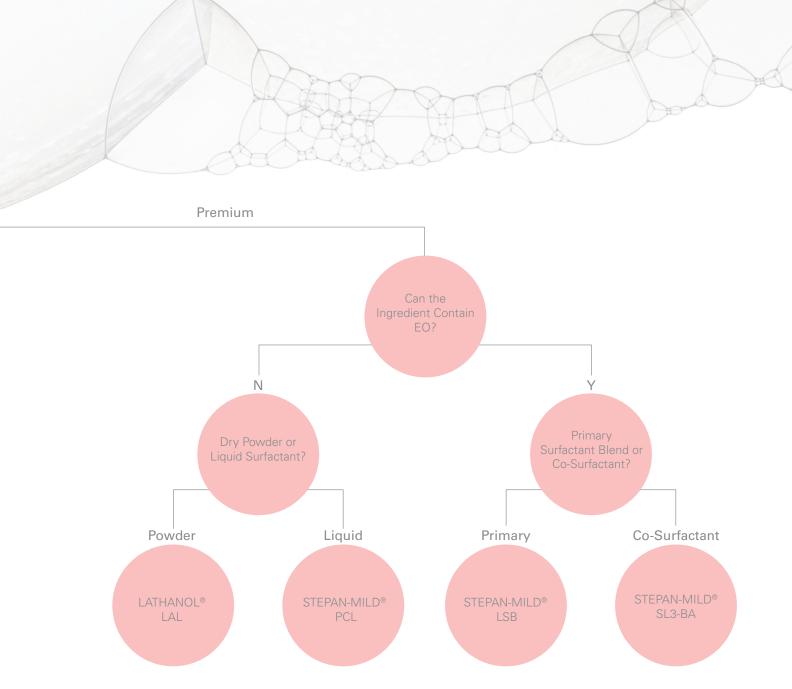
Each Stepan sulfate-free ingredient offers its own set of unique attributes. Knowing how to choose the correct ingredients for an application can be confusing! Use the flowchart to help you choose a primary anionic surfactant, then check out the additional ingredients below to put the finishing touches on your formulation! Please contact a Stepan Technical Service representative in your region for guidance.



Step 2: Boost Performance and Increase Mildness

	INCI	PROPERTIES		
STEPANTRADE NAME		Viscosity Building	Mildness Enhancement*	Bio-Based, %
AMPHOSOL® CDB-HP	Cetyl betaine	+++	+++	78
NINOL® CAA	Dimethyl lauramide/myristamide	+++	++	86
AMPHOSOL® HCA-HP	Cocamidopropyl betaine	++	+++	64

^{*}Based upon average Zein score reduction when combined with anionic surfactants versus anionic surfactants alone



Step 3: Add the Finishing Touch

STEPANTRADE NAME	INCI NAME	PROPERTIES	BIO-BASED, %
STEPAN-MILD® GCC	Glyceryl caprylate/caprate	Emollient, foam booster	100
STEPAN-MILD® L3	Lauryl lactyl lactate	Natural silicone alternative, conditioning agent	100
NEOBEE® M-5 COSMETIC	Caprylic/capric triglyceride	Occlusive additive	100



Finishing Off Your Sulfate-Free Formulation

Whether you are looking for sensory enhancement, conditioning effects or an enriched experience, these surfactant additives can add multifunctionality to your formulation.

STEPAN-MILD® GCC

Sulfate-free | Soft and structured

INCI Name Glyceryl Caprylate/Caprate

Appearance Off-White Paste

Actives 100%

Melting Point 24-30°C

Preservative None



Soft, moisturized feel
Safe, mild, non-sensitizing and
non-irritating to eyes and skin
Enhances foam volume and feel

COSMOS-Approved



100% Bio-based from vegetable feedstock Biodegradable

No preservative



Food-grade thickener

Able to produce structured liquid systems

Can be incorporated at any formulation step

STEPAN-MILD® L3

Sulfate-free | A natural silicone alternative

INCI Name Lauryl Lactyl Lactate

Appearance Clear Liquid

Actives 100% Pour Point -12°C Preservative None



Moisturized, hydrated feel Significantly improves skin hydration, even after 24 hours* Equal performance to silicones without being "heavy"



100% Bio-based from vegetable feedstock Readily biodegradable No preservative



Comparable performance to both large and small particle size silicones

Liquid, cold-mixable

Boosts viscosity building

22

*Compared to untreated skin

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[&]quot;% Bio-Based" references the Biorenewable Carbon Index (BCI) of the material. BCI is the number of biorenewable carbons (derived from plant, animal or marine based sources) divided by the number of total

[&]quot;Meets Whole Foods Market Premium Body Care Standards": Ingredients are not expressly listed on Whole Foods Premium Body Care Unacceptable Ingredients list as of December 2019. Whole Foods Market® is a registered trademark of Whole Foods Market IP, LP. CleanGredients® is a registered trademark of the GreenBlue Institute.